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2017

TECH

FORECAST

IT Sharpens *its* Focus

Tech Forecast 2017

Complete survey results

COMPUTERWORLD'S TECH FORECAST 2017 SURVEY aims to determine IT priorities for 2017 in areas such as spending, staffing and technology.

The survey was administered online between June 30 and Sept. 2, 2016. Technology professionals with IT management-level titles and above were invited to participate. Results are based on responses from 196 tech professionals, unless otherwise indicated.

Not all respondents answered all questions, and percentages may not add up to 100, due to rounding. Please note that sensitive demographic and organizational data collected in the survey is not included in this document.

QUESTION 1

What changes do you expect in your organization's IT budget in the next 12 months?

| | |
|-----------------|-----|
| Increase | 41% |
| Decrease | 11% |
| Remain the same | 48% |

QUESTION 2

Please tell us about your organization's technology spending plans in the next 12 months:

| | INCREASE | DECREASE | REMAIN THE SAME | THIS IS A NEW CATEGORY OF SPENDING FOR OUR ORGANIZATION |
|--|----------|----------|-----------------|---|
| Application development, upgrades or replacement | 33% | 9% | 58% | 1% |
| Mobile applications | 35% | 5% | 54% | 7% |
| Bring your own device/consumerization of IT | 17% | 7% | 69% | 7% |
| Data analytics (big data, enterprise analytics, data mining and business intelligence) | 38% | 3% | 52% | 7% |
| Software as a service (SaaS) | 33% | 5% | 56% | 6% |
| Infrastructure as a service (IaaS) | 27% | 7% | 53% | 13% |
| Platform as a service (PaaS) | 24% | 5% | 56% | 15% |
| Private cloud computing | 27% | 6% | 58% | 10% |
| Public cloud computing | 22% | 5% | 60% | 12% |
| Hybrid cloud computing | 22% | 5% | 56% | 17% |
| Collaboration tools/social media (including productivity software or LinkedIn, Twitter, Facebook etc.) | 19% | 10% | 66% | 5% |
| Data center consolidation/optimization/modernization | 28% | 12% | 57% | 3% |
| Data management (data management, data warehousing) | 22% | 8% | 67% | 3% |
| Disaster recovery/continuity planning | 31% | 9% | 59% | 1% |
| Energy-saving or carbon-reducing technologies | 15% | 10% | 67% | 8% |
| Hardware (includes servers, desktops, laptops/notebooks, storage and network, hardware) | 24% | 20% | 56% | 1% |
| High-performance computing (HPC) | 14% | 9% | 63% | 14% |
| Internet of things/M2M/telematics | 18% | 6% | 56% | 20% |
| IT/network services management | 20% | 12% | 67% | 2% |
| Legacy systems modernization/replacement | 26% | 17% | 54% | 3% |
| Marketing technology | 22% | 8% | 65% | 5% |

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| | INCREASE | DECREASE | REMAIN THE SAME | THIS IS A NEW CATEGORY OF SPENDING FOR OUR ORGANIZATION |
|---|----------|----------|-----------------|---|
| Mobile/wireless (includes RFID, remote access, Wi-Fi, mobile/wireless devices and mobile device management) | 26% | 7% | 64% | 3% |
| Security technologies (e.g., access control, intrusion prevention, virus/malware protection, identity management, privacy) | 47% | 4% | 49% | 1% |
| Software, on-premises (includes ERP, CRM, individual point applications, web services and service-oriented architecture, open source, operating systems, e-business software, content management tools, etc.) | 23% | 13% | 62% | 2% |
| Storage (includes network-attached storage, storage-area networks, etc.) | 31% | 13% | 55% | 1% |
| Unified communications (including email, instant messaging, telephony, etc.) | 19% | 11% | 67% | 3% |
| Video (includes videoconferencing, streaming video, etc.) | 19% | 8% | 69% | 4% |
| Virtualization (includes desktop, server, storage, network and mobile virtualization) | 29% | 6% | 63% | 2% |
| Other | 33% | 12% | 45% | 11% |

QUESTION 3

What is the single most important technology project that your IT department is working on right now?

| | |
|--|-----|
| Security technologies (e.g., access control, intrusion prevention, virus/malware protection, identity management, privacy) | 14% |
| Legacy systems modernization/replacement | 10% |
| Software, on-premises (includes ERP, CRM, individual point applications, web services and service-oriented architecture, open source, operating systems, e-business software, content management tools etc.) | 10% |
| Data analytics (big data, enterprise analytics, data mining and business intelligence) | 7% |
| Software as a service (SaaS) | 6% |
| Application development, upgrades or replacement (includes mobile apps) | 5% |
| Disaster recovery/continuity planning | 5% |
| Data center consolidation/optimization/modernization | 4% |
| Private cloud computing | 4% |
| Infrastructure as a service (IaaS) | 3% |
| Hardware (includes servers, desktops, laptops/notebooks, storage and network hardware) | 3% |
| Mobile/wireless (includes RFID, remote access, Wi-Fi, mobile/wireless devices and mobile device management) | 3% |
| Hybrid cloud computing | 3% |
| IT/network services management | 3% |
| Platform as a service (PaaS) | 2% |

| | |
|---|----|
| Public cloud computing | 2% |
| Data management (data management, data warehousing) | 2% |
| Storage (includes network-attached storage, storage-area networks, etc.) | 2% |
| Virtualization (includes desktop, server, storage, network and mobile virtualization) | 2% |
| Marketing technologies | 2% |
| Collaboration tools/social media (including productivity software or LinkedIn, Twitter, Facebook, etc.) | 2% |
| Bring your own device/consumerization of IT | 1% |
| HPC (high-performance computing) | 1% |
| Unified communications (including email, instant messaging, telephony, etc.) | 1% |
| Energy-saving or carbon-reducing technologies | 1% |
| Internet of things/M2M/telematics | 0% |
| Video (includes videoconferencing, streaming video etc.) | 0% |
| Other | 4% |

QUESTION 4

How would you describe the primary goal for your organization's single most important technology project?

| | |
|---|-----|
| To increase productivity | 19% |
| To meet security, privacy or compliance goals | 19% |
| To improve customer satisfaction/experience | 17% |
| To generate new revenue streams or increase existing ones | 16% |
| To maintain or improve expected service levels | 16% |
| To cut costs | 11% |
| Other | 2% |

QUESTION 5

Please choose the statement that best reflects your organization's strategy for cloud computing:

| | |
|---|-----|
| We have moved some enterprise applications to the cloud, with more to come | 26% |
| We are moving our email, calendar, documents and storage to the cloud | 13% |
| We have moved some enterprise applications to the cloud, and have no plans to migrate anything else | 13% |
| We are moving some or all of our data center and/or networking infrastructure to the cloud | 12% |
| We are moving mission-critical enterprise applications to the cloud | 11% |
| We have always been cloud-based | 5% |
| None of the above -- we are not moving to the cloud | 21% |

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QUESTION 6

Please give a letter grade to your cloud efforts in terms of returning business value:

| | |
|---|-----|
| A. We're getting excellent business value from our cloud efforts | 15% |
| B. We're getting good business value from our cloud efforts | 43% |
| C. We're gaining some business value, despite some roadblocks | 31% |
| D. We're gaining very little business value from our cloud efforts | 6% |
| F. We have seen no returned business value from our cloud efforts | 5% |

Base = 154 respondents using some type of cloud-based system

QUESTION 7

Which of these are business priorities for the IT department in the next 12 months?

| | |
|--|-----|
| Improving employee productivity/efficiency | 47% |
| Improving customer satisfaction/experience | 46% |
| Containing costs | 44% |
| Optimizing and automating business processes | 44% |
| Accelerating business process and agility | 36% |
| Optimizing existing investments | 33% |
| Improving collaboration with business | 28% |
| Growing profitability | 27% |
| Enhancing competitiveness | 23% |
| Growing revenue | 23% |
| Growing market share | 16% |
| Attracting new talent | 13% |
| Other | 2% |

QUESTION 8

In which technology areas are you now beta-testing or conducting pilot programs?

| | |
|-----------------------------------|-----|
| Big data/analytics | 21% |
| Desktop virtualization | 16% |
| Enterprise security | 15% |
| Collaboration tools | 15% |
| Internet of things/M2M/telematics | 13% |
| Software as a service (SaaS) | 13% |
| Private cloud computing | 13% |
| Platform as a service (PaaS) | 12% |
| Storage virtualization | 11% |

| | |
|--|-----|
| Hybrid cloud computing | 11% |
| Mobile/wireless devices, including tablets and smartphones | 11% |
| Server virtualization | 10% |
| Marketing technology | 10% |
| Mobile app development | 10% |
| Public cloud computing | 9% |
| Flash in the data center | 8% |
| Infrastructure as a service (IaaS) | 8% |
| Mobile device management | 8% |
| Mobile virtualization | 8% |
| Network virtualization | 7% |
| Software-defined data centers | 7% |
| Wearable technology | 5% |
| Energy-saving or carbon-reducing technologies | 3% |
| Other | 3% |
| We are not beta-testing any technologies at this time | 21% |

QUESTION 9

What legacy platforms do you still support and hire for?

| | |
|----------------------|-----|
| None | 65% |
| DB2 | 13% |
| C | 10% |
| Cobol | 9% |
| Assembly language | 8% |
| Perl | 5% |
| Delphi Object Pascal | 3% |
| Fortran | 3% |
| REXX | 3% |
| Pascal | 2% |
| Other | 9% |

QUESTION 10

What percentage of your organization has undergone digital transformation (defined as applying digital technologies to organizational, operational and business model innovation to create new ways of operating and growing businesses)?

| | |
|---------------------|-----|
| We are 100% digital | 11% |
| More than 50% | 40% |
| Between 50% and 25% | 27% |
| Less than 25% | 22% |

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QUESTION 11

Please give a letter grade to your organization's efforts toward digital transformation:

| | |
|--|-----|
| A -- We're ahead of the curve | 6% |
| B -- We're well into the process | 39% |
| C -- We're keeping pace, despite some roadblocks | 39% |
| D -- The process is not going well | 11% |
| F -- We have made no progress | 5% |

QUESTION 12

In the next 12 months, do you anticipate launching an internet of things project?

| | |
|--|-----|
| Yes | 12% |
| No | 57% |
| We currently have an IoT project under way | 12% |
| Don't know | 20% |

QUESTION 13

In the next 12 months, do you anticipate needing to add network bandwidth to your organization's infrastructure?

| | |
|----------|-----|
| Yes | 44% |
| No | 34% |
| Not sure | 21% |

QUESTION 14

What do you expect will be your single biggest leadership challenge in the next 12 months?

| | |
|--|-----|
| Security | 15% |
| Budget constraints/economic pressures | 14% |
| Managing expectations/business alignment | 13% |
| Managing projects | 8% |
| Improving customer experience | 8% |
| Managing personnel | 7% |
| Generating revenue | 6% |
| New application development | 5% |
| Regulatory compliance | 5% |
| Dealing with planned mergers or acquisitions | 5% |
| Addressing the hiring/skills gap | 4% |

| | |
|---|----|
| Outsourcing | 2% |
| Managing vendors | 2% |
| Increasing diversity in the workplace | 1% |
| Defining a social media strategy/policy | 1% |
| Developing an enterprise mobile management (EMM) strategy | 1% |
| Other | 4% |

QUESTION 15

How would you describe your outsourcing strategy for the coming year?

| | |
|--|-----|
| We plan to outsource more projects. | 20% |
| We plan to outsource fewer projects. | 15% |
| We plan to keep our outsourced/in-house project ratio about the same as last year. | 65% |

QUESTION 16

Is cloud computing changing your approach to outsourcing?

| | |
|-----|-----|
| Yes | 30% |
| No | 70% |

QUESTION 17

Will the percentage of your budget allocated for contract labor increase, decrease or remain the same in the next 12 months?

| | |
|-----------------|-----|
| Increase | 19% |
| Decrease | 14% |
| Remain the same | 55% |
| Don't know | 12% |

QUESTION 18

What changes do you expect in your IT employee head count in the next 12 months?

| | |
|-----------------|-----|
| Increase | 29% |
| Decrease | 15% |
| Remain the same | 56% |

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QUESTION 19

If you expect your IT employee head count to increase, which factors will account for that?

| | |
|--|-----|
| New systems, projects | 61% |
| Corporate growth/systems expansion | 54% |
| Security initiatives | 30% |
| Addition of new tech hires with technology and business background and who can articulate IT's value in meeting business goals/needs | 30% |
| Addition of competitive or unique services to increase ROI or business value | 16% |
| Restoring staff due to improving economy | 12% |
| Regulatory compliance demands | 12% |
| Other | 5% |

Base = 57 respondents who plan to increase IT head count in the next 12 months

QUESTION 20

If you expect your IT employee head count to increase, for which types of skills will you be hiring in the next 12 months?

| | |
|---|-----|
| Programming/application development | 35% |
| Help desk/technical support | 35% |
| Security/compliance/governance | 26% |
| Cloud/SaaS | 26% |
| Business intelligence/analytics | 26% |
| Web development | 26% |
| Database administration | 25% |
| Project management | 25% |
| Big data | 25% |
| Mobile applications and device management | 21% |
| IT architecture | 19% |
| Business strategy | 19% |
| Data center | 19% |
| Virtualization | 18% |
| Networking | 18% |
| Server administration | 16% |
| Storage administration | 12% |
| Telecommunications | 11% |
| Marketing technology | 9% |
| Vendor management | 7% |
| Social business | 4% |
| Other new skills | 4% |

Base = 57 respondents who plan to increase IT head count in the next 12 months

QUESTION 21

Which of these skills do you expect it will be most difficult to hire for?

| | |
|---|-----|
| Security | 25% |
| Programming/application development | 16% |
| Business intelligence/analytics | 14% |
| Help desk/technical support | 7% |
| Project management | 5% |
| Database administration | 5% |
| Networking | 5% |
| Web development | 5% |
| Cloud/SaaS | 4% |
| Telecommunications | 4% |
| Mobile applications and device management | 4% |
| Business strategy | 2% |
| Server administration | 2% |
| Virtualization | 2% |
| Marketing technology | 2% |
| Data center | 0% |
| Social business | 0% |
| Vendor management | 0% |
| Other new skills | 0% |

Base = 57 respondents who plan to increase IT head count in the next 12 months

QUESTION 22

How do you plan to address/manage around the skills your organization can't hire for?

| | |
|---|-----|
| Outsource more jobs/projects or hire contingent workers | 49% |
| Increase current employee training | 42% |
| Re-evaluate recruiting process | 28% |
| Create flexible organizational/team structures and operating models | 28% |
| Cancel projects or put them on hold | 14% |
| Other | 2% |

Base = 57 respondents who plan to increase IT head count in the next 12 months

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QUESTION 23

If you expect your IT employee head count to decrease, which of these skillsets do you expect to be reduced or eliminated?

| | |
|---|-----|
| Help desk/technical support | 48% |
| Server administration | 41% |
| Programming/application development | 38% |
| Data center | 38% |
| Legacy systems maintenance/modernization | 34% |
| Networking | 31% |
| Database administration | 28% |
| Telecommunications | 28% |
| Project management | 24% |
| Virtualization | 14% |
| Business intelligence/analytics | 10% |
| Business strategy | 7% |
| Cloud/SaaS | 7% |
| Mobile applications and device management | 3% |
| Other titles or skills | 3% |
| Security | 0% |

Base = 29 respondents who expect their IT head count to decrease in the next 12 months

QUESTION 24

Which of these disruptive technologies is most likely to have an impact on your organization in the next three to five years?

| | |
|--|-----|
| Big data/analytics | 30% |
| Cloud/SaaS | 29% |
| Self-service IT | 22% |
| Mobile payments | 20% |
| Internet of things/M2M | 20% |
| Artificial intelligence/knowledge-based systems | 19% |
| Next-generation Wi-Fi | 18% |
| Virtual reality/augmented reality | 16% |
| Location-based services | 13% |
| Speech-recognition technology/digital assistants | 12% |
| Software-defined enterprise | 10% |
| Drones and robots | 10% |
| Biometrics | 9% |
| Wearables | 9% |
| Advanced energy storage | 7% |
| Self-healing systems | 7% |
| 3D printing | 6% |
| Gesture-based interfaces | 5% |
| Telematics | 4% |
| Bots | 4% |
| Other | 3% |

Methodology

Computerworld's **Forecast 2017 Survey on IT priorities** was administered online June 30 to Sept. 2, 2016. Among the professionals with IT management-level titles and above who were invited to participate were select domestic Computerworld, CIO and CSO subscribers; CIO Executive Council members; Computerworld Research Panel members; and Computerworld Forum and LinkedIn members.

Results are based on responses from 196 IT professionals, unless otherwise indicated. Not all respondents answered all questions. Percentages may not add up to 100, due to rounding.

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